

Corporate Overview

Manufacturing That Eliminates Risk & Improves Reliability

June 2017

America's Oldest, A History of Innovation

- ▶ Privately held company, established in 1952.
- ▶ Estimated 2017: Sales: US\$50 Million
- ▶ 117 Employees Worldwide
(84 – North America, 30 – Asia, 3 – Europe)
- ▶ Design and manufacture customized, build-to-print, performance-critical products for all sectors of the electronics industry.
- ▶ Leading provider of custom battery packs, flex & rigid-flex PCBs, high reliability SMART user interfaces, energy efficient fans & motors, cable assemblies, and printed circuit boards.
- ▶ Integrated supply chain management solutions to handle the complexity of today's global marketplace while making sure that every order is being manufactured at the "right" factory.

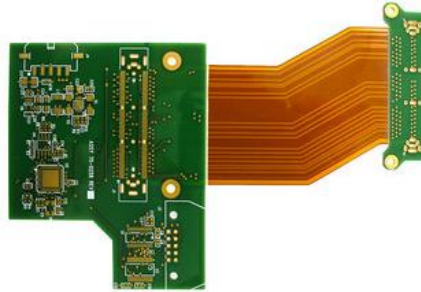


Our Products

Custom Battery Packs



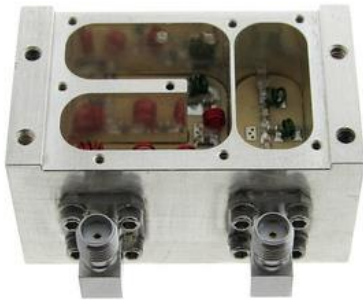
Flex & Rigid-Flex PCB's



High Reliability SMART HMIs



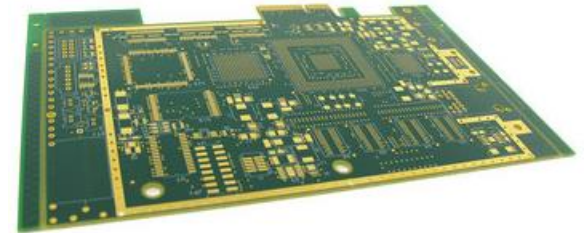
RF Product Solutions



Cable Assemblies



Printed Circuit Boards





Operations - Significant Investment in
People and Facilities Across the Globe.



UTC Fire & Security
A United Technologies Company



stryker

COBHAM



TASER

ThyssenKrupp



PHILIPS

Let's make things better



Johnson Controls



Honeywell

COOPER

Our Customers - The Top Global OEMs In Growth Industries

NORTHROP GRUMMAN

Schneider Electric

EMERSON

SANMINA-SCI

Alcatel-Lucent

FLEXTRONICS

LINCOLN ELECTRIC

Tyco Electronics

Raytheon



Symmetricom
Heartbeat of the Net



PerkinElmer
For the Better

CRANE MERCHANDISING SYSTEMS
A Crane Co. Company

SIEMENS

Medtronic
When Life Depends on Medical Technology

Who Are We?

Epec Engineered Technologies designs and manufactures custom build to print electronics. Our solutions provide a **cost savings, technical resource, or delivery advantage for our customers.**

What Is Our Value Proposition?

Delivery Advantage

Get product faster than competitors at a competitive price. In-House Design Team get products through design quickly. Inventory management reduces lead time.

Cost Savings

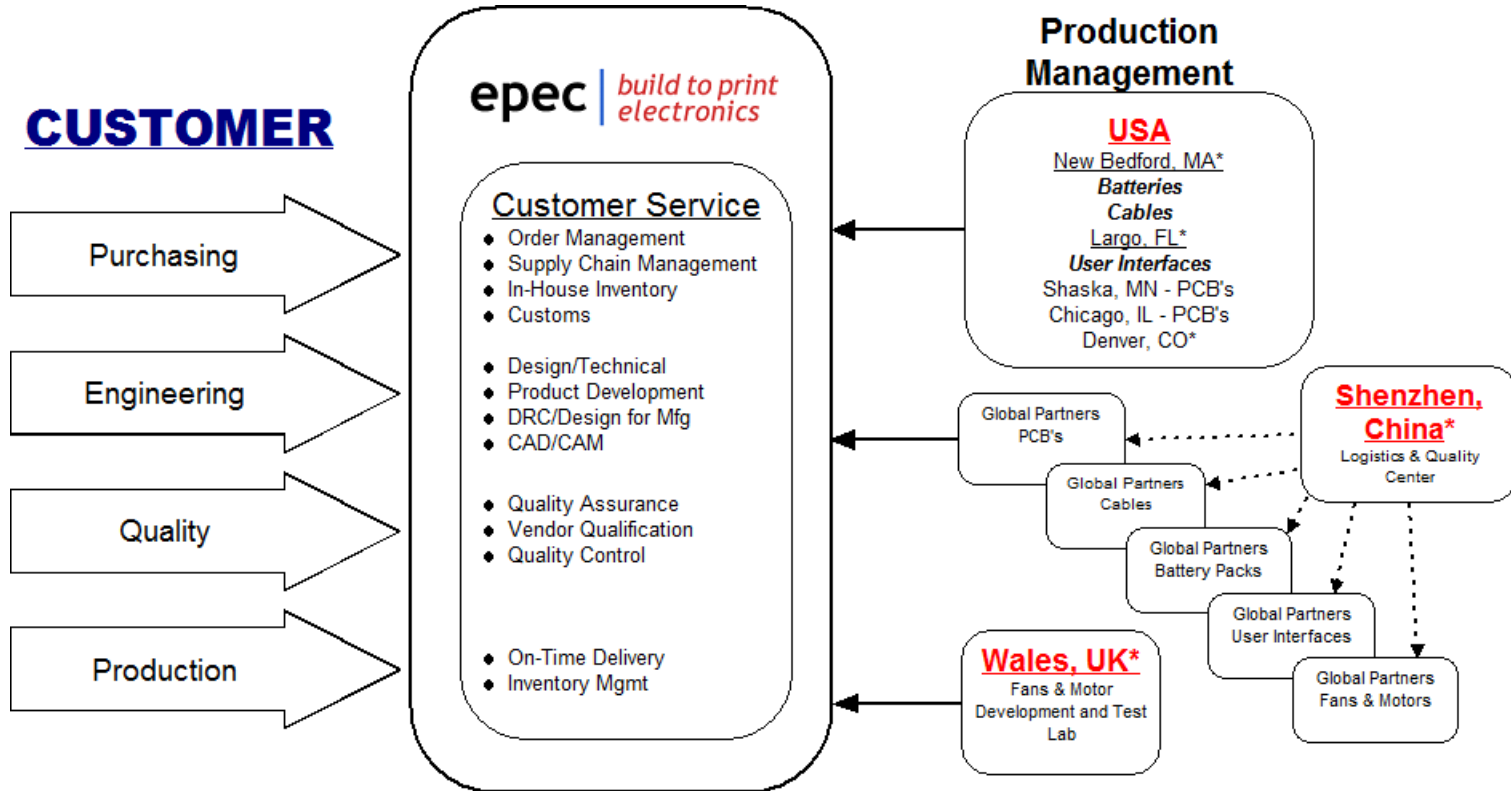
Our solution has a better total cost than competitors. Usually combined with another competitive advantage.

Technical Resource

Technical expertise that a customer doesn't have in-house and rather than charging for that expertise we make the product.



How We Do It?



We Manage All Pieces of the Puzzle

- ▶ Utilizing our in-house technical teams, we manage all of the details to help our customers get to market faster.

Design

- Mechanical/Electrical
- PCB Layout
- Enclosures
- Hard & Soft Tooling
- Production Fixtures
- Software/Firmware
- Functional Test Programs
- DFM

Manufacturing

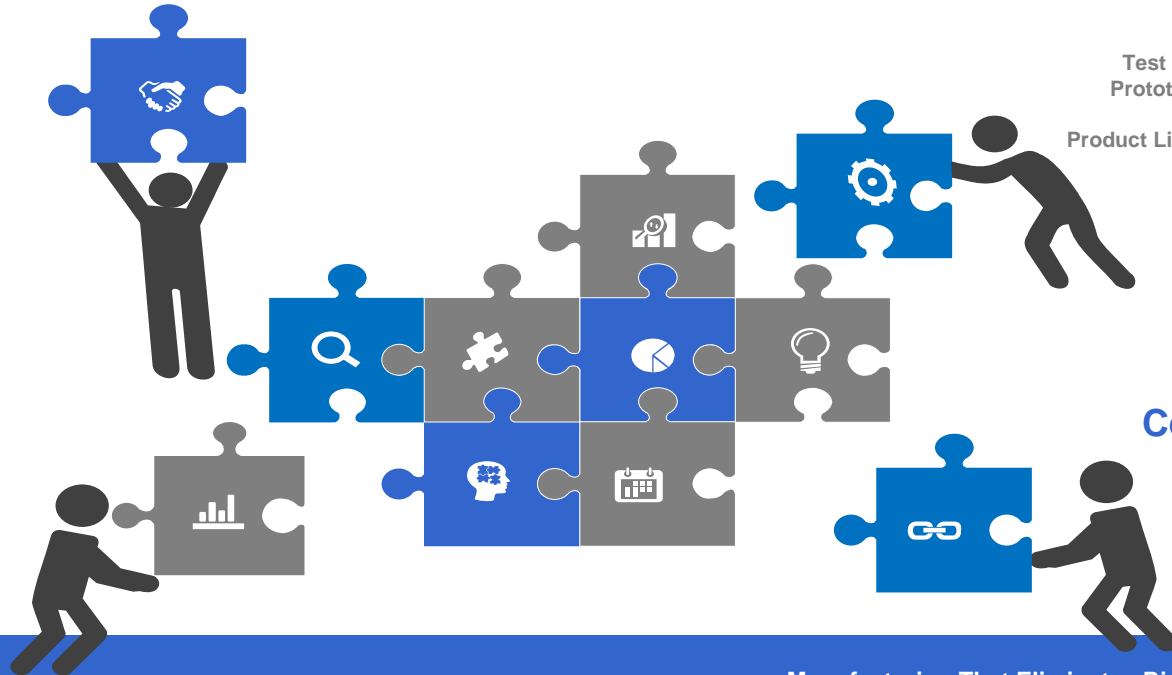
- Domestic Facilities
- Asia Manufacturing
- Work Instructions
- Test Protocols & Fixtures
- Prototypes/Pre-Production
- Cost Control
- Product Lifecycle Management (PLM)

Supply Chain

- Approved Factories
- Investment in Asia
- Supplier Management
- Component Management
- ERP/Inventory Planning
- Cost Leverage
- Software/Firmware Updates

Certifications

- UN 38.3/DOT
- UL
- IEC
- Many Others...



Design Centers & Technical Support

- ▶ Battery Pack & Power Management – ***Denver, CO***
- ▶ SMART User Interfaces – ***Largo, FL***
- ▶ Flex & Rigid Flex – ***Toronto, Canada***
- ▶ RF Products – ***New Bedford, MA & Largo, FL***
- ▶ Cable Assemblies – ***Largo, FL***
- ▶ Printed Circuit Boards – ***New Bedford, MA & Shenzhen, China***

- ▶ ***Our Engineering and Design teams are ready to help our customers create world class and cost effective product solutions.***

Inventory Management

- ▶ Customer requirements are always unique and customized, therefore our inventory management system must accommodate for this type of environment.

- ▶ **Our Solutions Include:**

- Kanban
- Consignment
- JIT Programs
- Blanket Orders
- Customer Fulfillment
- Bonded Warehousing
- Kitting
- Safety Stock
- Other Flexible Solutions



The Difference is Measureable

01



WORLD CLASS DESIGNS

With industry leading technical resources for all of our product groups, our design and engineering group works with customers to help minimize unit production costs of finished products, reduce project risks, and speed time to market.

02



QUICKER DELIVERY

Epec's technology infrastructure and people, including the Asian and US based operations, manufacturing, quality and engineering teams, enable jobs to get started the same day the order is received with no delays due to 24/7 coverage.

03



BETTER QUALITY

Epec ensures higher levels of quality through actual investment in all of our processes. Whether it is our 10+ people strong quality organization in Asia, equipping our tech centers with the latest tech gear, or our A3 improvement auditing process, real investment is made to ensure quality.

04



FLEXIBILITY

Each of our manufacturing facilities have been selected for their best-in-class niche product, delivery and technology solutions, ensuring our optimal facility is building every order.

Thank You

Check out our website at www.epectec.com.
For more information email sales@epectec.com.

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