Corporate Overview

Manufacturing That Eliminates Risk & Improves Reliability

January 2022
America's Oldest, a History of Innovation

- Privately held company, established in 1952.
- Estimated 2022: Sales: US$70 Million ($46M in 2020)
- 167 employees worldwide (134 – North America, 30 – Asia, 3 – Europe)
- Design and manufacture customized, build-to-print, performance-critical products for all sectors of the electronics industry.
- Leading provider of printed circuit boards, flex & rigid-flex PCBs, custom battery packs, energy efficient fans & motors, cable assemblies, RF/Microwave filter products, flexible heaters and high reliability SMART user interfaces.
- Integrated supply chain management solutions to handle the complexity of today’s global marketplace while making sure that every order is being manufactured at the “right” factory.
Our Products

- Custom Battery Packs
- Flex & Rigid-Flex PCBs
- High Reliability SMART User Interfaces
- Flexible Heaters
- Energy Efficient Fans & Motors
- Printed Circuit Boards
- Cable Assemblies
- CNC Machining
Our Customers - The Top Global OEMs in Growth Industries
Who Are We?

Epec Engineered Technologies designs and manufactures custom build-to-print electronics. Our solutions provide a cost savings, technical resource or delivery advantage for our customers.
How We Get You to Market Faster!

Potential mismatch between product features and production costs
RESULTS IN
Time Delays and Higher Costs

Traditional
Design-Bid-Production Process

BID

Price and Schedule

EPEC
Design-Production Process

PROJECT TIMELINE

Price and Schedule

Products quickly to market at the right price before your competition.
We Manage All of the Pieces of the Puzzle.

Utilizing our in-house technical teams, we manage all the details to help our customers get to market faster.

Design
- Mechanical/Electrical
- PCB Layout
- Enclosures
- Hard & Soft Tooling
- Production Fixtures
- Software/Firmware
- Functional Test Programs
- DFM

Manufacturing
- Domestic Facilities
- Asia Manufacturing
- Work Instructions
- Test Protocols & Fixtures
- Prototypes/Pre-Production
- Cost Control
- Product Lifecycle Mgmt.(PLM)

Supply Chain
- Approved Factories
- Investment in Asia
- Supplier Management
- Component Mgmt.
- ERP/Inventory Planning
- Cost Leverage
- Software/Firmware Updates

Certifications
- UN 38.3/DOT
- UL/IEC
- ITAR
- FDA
- Many Others
Design Centers & Technical Support

- Battery Pack & Power Management – New Bedford, MA
- SMART User Interfaces – New Bedford, MA
- Fans & Motors – Wales, UK
- PCBs – New Bedford, MA & Shenzhen, China
- Flex & Rigid-Flex – Toronto, Canada & Dallas, TX
- Cable Assemblies – New Bedford, MA
- RF/Microwave Filter Products – New Bedford, MA
- Flexible Heaters – New Bedford, MA
- PCB Manufacturing – Dallas, TX
- CNC Machining – Southbridge, MA

Our engineering and design teams are ready to help our customers create world-class and cost-effective product solutions.
Customer requirements are always unique and customized; therefore, our inventory management system must accommodate for this type of environment.

We Offer:
- Kanban
- Consignment
- JIT Programs
- Blanket Orders
- Customer Fulfillment
- Bonded Warehousing
- Kitting
- Safety Stock
- Other Flexible Solutions
The Numbers Tell Our Story...

- 2,500 Active Customers
- Produce Over 20,000 Part Numbers/Year
- 24/7 Engineering & Technical Assistance
- Real-Time Access for Customers
- Manage Over 500 NPI Projects Every Year
- State-of-the-Art DFARS Compliant IT Infrastructure
- Technical Team with over 30 Years of Product Experience
The Difference is Measureable

1. **Quicker Delivery** - Epec's technology infrastructure and people, including the Asian and US based operations, manufacturing, quality and engineering teams, enable jobs to get started the same day the order is received with no delays due to 24/7 coverage.

2. **World-Class Designs** – With industry leading technical resources for all of our product groups, our design and engineering group works with customers to help minimize unit production costs of finished products, reduce project risks and speed time to market.

3. **Better Quality** - Epec ensures higher levels of quality through actual investment in all of our processes. Whether it is our 10+ people strong quality organization in Asia equipping our tech centers with the latest tech gear to test parts, or our continuous improvement auditing process, real investment is made to ensure quality.

4. **Flexibility** - Each of our manufacturing facilities has been selected for their best-in-class niche product, delivery and technology solutions ensuring our optimal facility is building every order.
Thank You

Check out our website at www.epectec.com.
For more information email sales@epectec.com.

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